

Quote scope comparison worksheet

Compare the same need and configuration. Record included, excluded and unconfirmed items. Copy prices, warranty and timing from the offers. Empty fields do not indicate approval.

Record field	Requirement	Offer A	Offer B	Confirmation needed
Offer date / reference / supplying dealer				
Product family / model / quantity				
Dimensions / measurement reference / drawing revision				
Lift / platform / arm arrangement				
Panel / curtain / infill and options				
Motor / board / limit pairing				
Supply / protection / wiring				
Peak use / cycle requirement				

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Record field	Requirement	Offer A	Offer B	Confirmation needed
Safety equipment				
Access and activation equipment				
Power-loss / manual-use arrangement				
Document type / model scope / revision				
Shipping / installation / responsibility scope				
Warranty / maintenance / exclusions				
Amount / currency / tax / payment / delivery terms				